December 21, 2020

Brian Lynch Executive Vice President, Chief Financial Officer CALLAWAY GOLF CO 2180 Rutherford Road Carlsbad, CA 92008

> Re: CALLAWAY GOLF CO Registration

Statement on Form S-4

Filed November 24,

2020

File No. 333-250903

Dear Mr. Lynch:

We have reviewed your registration statement and have the following comments. In

some of our comments, we may ask you to provide us with information so we may better  $% \left( 1\right) =\left\{ 1\right\} =\left\{ 1\right$ 

understand your disclosure.

 $\hbox{ Please respond to this letter by amending your registration statement and providing the } \\$ 

requested information. If you do not believe our comments apply to your facts and  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +$ 

circumstances or do not believe an amendment is appropriate, please tell us why in your  $\,$ 

response.

 $\label{prop:continuous} \mbox{ After reviewing any amendment to your registration statement and the information you}$ 

provide in response to these comments, we may have additional comments.

Registration Statement on Form S-4 filed November 24, 2020

Treatment of Topgolf Equity Awards . . .,, page 5

1. Please provide an example that shows how the formula you discuss will operate in practice.

Completion of the Merger may trigger change in control . . .,, page 30

2. Please revise to clarify whether the change in control provisions discussed here will actually be triggered and, if so, quantify the amounts to be paid.

The Merger, page 82

3. Based on your disclosures within this filing and on page 27 of your Form 10-Q for the Brian Lynch FirstName LastNameBrian

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quarterly period ended September 30, 2020, we note that you have made multiple

investments in Topgolf International, Inc. ("Topgolf"), resulting in an ownership interest

of approximately 14.3%, and that you account for the investment at cost less

impairments. Please address the following comments related to your pre-existing  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

Topgolf investment:

Tell us, in number of shares and dollar amounts, how your investment balance is split

hetween common and preferred stock. Also tell us, by fiscal

between common and preferred stock. Also tell us, by fiscal year,

each material

investment you have made.

Considering your investment balance has included several

discrete purchases over

time, including a Series H preferred stock investment in

September 2020, please tell

us why such subsequent investments do not represent observable

price changes in

orderly transactions under ASC 321-10-35-2 that require

remeasurement of your

investment.

Certain Topgolf Unaudited Financial Forecasts, page 113

4. Please revise to explain the assumptions underlying the forecasted revenue growth for the  $\ensuremath{\mathsf{I}}$ 

years presented. Include any material assumptions related to  ${\tt COVID-19}$  and its effect on

your business.

Equity Awards Under the 2004 Incentive Plan, page 116

5. Please revise to clarify the performance conditions applicable to the PRSUs awarded in  $\ \ \,$ 

connection with the merger.

Topgolf Make-Whole Payments, page 120

- 6. Please disclose who received the payments and the amounts received. Grant of Callaway Equity Awards, page 121
- 7. We note that "certain" employees, including Mr. Davenport, will receive the equity

awards you discuss. Revise to clarify who are these employees and the amounts of the

awards. We note, in this regard, the disclosure on page 96 that the purpose of such awards  $\,$ 

is to incentivize the Topgolf management team.

Consequences of the Merger to U.S. Holders of Topgolf Stock, page 125

8. We note that you intend for the transaction to qualify as a reorganization under Section

368(a) of the Code, please revise your disclosures here to more clearly state counsel's tax

opinion on whether the transaction will qualify as a reorganization.

Also, state in your

disclosure here that the discussion is the opinion of tax counsel.

Whenever there is

significant doubt about the tax consequences of the transaction, it is permissible for the tax  $% \left( 1\right) =\left\{ 1\right\} =\left\{$ 

opinion to use should rather than will, but counsel

providing the opinion must explain

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why it cannot give a will opinion and describe the degree of uncertainty in the opinion.

Please refer to Sections III.B and C of Staff Legal Bulletin 19. Add risk factor disclosure,

as appropriate.

Topgolf's Management's Discussion and Analysis of Financial Condition and

Results of Operations

Topgolf Performance Measures, page 199

9. You disclose on the top of page 201 that the change in Topgolf's same venue sales was

(15.8)% for the first three quarters of 2020. Please explicitly disclose within this section

that the measure excludes venues that were closed as a result of the COVID-19 pandemic.

Exclusive Forum, page 251

10. We note that your forum selection provision identifies the Court of Chancery of the State

of Delaware as the exclusive forum for certain litigation, including any derivative

action. Please disclose whether this provision applies to actions

arising under the

Securities Act or Exchange Act. In that regard, we note that Section 27 of the Exchange

Act creates exclusive federal jurisdiction over all suits brought to enforce any duty or

liability created by the Exchange Act or the rules and regulations thereunder, and Section

 $\,$  22 of the Securities Act creates concurrent jurisdiction for federal and state courts over all

suits brought to enforce any duty or liability created by the Securities Act or the rules and

regulations thereunder. If the provision applies to Securities  $\operatorname{\mathsf{Act}}$  claims, please also revise

your prospectus to state that there is uncertainty as to whether a court would enforce such

 $\,$  provision and that investors cannot waive compliance with the federal securities laws and

the rules and regulations thereunder. If this provision does not apply to actions arising

under the Securities Act or Exchange Act, please also ensure that the exclusive forum  $% \left( 1\right) =\left( 1\right) +\left( 1$ 

provision in the governing documents states this clearly, or tell us how you will inform  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$ 

investors in future filings that the provision does not apply to any actions arising under the  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ 

Securities Act or Exchange Act.

Topgolf International, Inc. Audited Consolidated Financial Statements Report of Independent Auditors, page F-2

11. Please have the auditors revise their report to correctly opine on the consolidated financial

position of Topgolf International, Inc. at December 29, 2019 and December 30, 2018, and

the results of its operations and its cash flows for the three years then ended.

Notes to Consolidated Financial Statements Property and Equipment, page F-9

12. We note your disclosure that buildings capitalized in conjunction with  ${\tt deemed\ landlord}$ 

financings are depreciated, less residual value, over the 20 year term of the lease. Please  $\,$ 

tell us the specific building assets that you believe will have residual value at the end of  $% \left( 1\right) =\left( 1\right) +\left( 1\right$ 

the lease term and explain why they will have value that is recoverable by you in the event  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

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the lease is not renewed. In addition, tell us your basis in  $\ensuremath{\mathsf{GAAP}}$  for deducting residual

value in arriving at the depreciation expense recorded over the  $20\mbox{-}\mathrm{year}$  lease term and

explain how you arrived at the residual values used.

Revenue Recognition, page F-10

13. We note that you recognize revenues from purchases of virtual currency over the average  ${}^{\prime}$ 

life of a player. Please quantify for us the amount of these revenues and tell us why you  $\,$ 

do not recognize such revenues when the virtual currency is redeemed. In addition, tell us  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

if you recognize virtual currency sales on a gross or net basis for purchases made through

storefronts and payment processors and explain how you determined your treatment

complied with ASC 606-10-55-36 through -40. We note your disclosure on page 187 that

storefronts "generally" charge you 30% of customer payments.

Note 10. Leases, page F-21

14. Please clarify for us how you account for leasing arrangements under ASC 842 where you

are deemed the owner of the assets during construction. In doing so, ensure your response

addresses the following items:

 $\hbox{ Citing authoritative accounting guidance, specify how you account for these } \\$ 

arrangements prior to and upon commencement of the lease. Explain

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how you
              evaluate them under sale and leaseback guidance and tell us
whether and the extent to
              which you account for the transfers as sales and/or financings.
See ASC 842-40-25
              and ASC 842-40-30.
                We note that you capitalize the construction costs funded by
landlords related to
              leased premises and "recognize a corresponding liability for
those costs as
              construction advances during the construction period or deemed
landlord financing
              following the opening of the venue." Tell us and disclose the
amount of this
              obligation that relates to advances during the construction
period and the amount that
              relates to post-opening deemed landlord financing. Also tell us,
and revise your
              disclosures to clarify, if the post-opening obligation represents
financing obligations
              related to transactions that did not qualify as sales.
            We note your disclosure in footnote 6 on page F-18 that your
"buildings" line item
          includes capitalized landlord construction costs where you are deemed
to be the
          accounting owner. To the extent not addressed above, tell us and
revise your
          disclosures to specify what this balance represents. For example,
disclose if the
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          balance represents leased assets related to transactions accounted
for as financings.
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           21,
December
         To 2020
             the extent
                   Page applicable,
                                    provide the disclosures required by ASC
                         4
842-40-50-2.
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Note 16. Commitments and Contingencies, page F-31
        We note from your disclosure on page F-24 that you recorded a
regulatory settlement
         reserve of approximately $1.8 million during fiscal 2019. To the
extent it is reasonably
         possible you will incur losses in excess of recorded amounts related
to this and/or
         other contingent liabilities, please provide the applicable
disclosures required by ASC
         450-20-50-3 through -4, including the amount or range of reasonably
possible losses in
         excess of recorded amounts. Alternatively, if no amount of loss in
excess of recorded
         amounts is believed to be reasonably possible, please state this in
your disclosure.
Unaudited Pro Forma Condensed Combined Financial Statements, page F-53
        We note your disclosure on pages 116 and 121 that you will grant
restricted stock units
         and performance-based restricted stock units to your executive
officers and "certain
         employees" of Topgolf in connection with the merger. Considering these
awards are
         being granted in connection with the merger and vest over several
years, please reflect
         their impact within your pro forma balance sheet and statements of
operations or tell us
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why you believe such pro forma adjustments are not required.

Unaudited Pro Forma Condensed Combined Balance Sheet, page F-54

17. We note your disclosure on page 120 that a consulting agreement with WestRiver

 $\label{eq:management} \mbox{Management, LLC will terminate upon consummation of the merger and require a}$ 

termination payment. Please reflect this termination fee within your pro forma balance  $% \left( 1\right) =\left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right) \left( 1\right) +\left( 1\right) \left( 1\right)$ 

sheet or tell us why you believe a pro forma adjustment is not required.

18. We note your disclosure on page F-61 that you recorded a pro forma adjustment

to eliminate Topgolf's historical accumulated deficit balance of \$840.9 million. Please tell

 $\,$  us and disclose the nature of the remaining adjustments to the retained earnings line item.

Notes to Unaudited Pro Forma Condensed Combined Financial Statements, page F-57

19. We note the disclosure on page 42 of your Form 10-Q for the quarterly period ended

September 30, 2020 that, in response to the  ${\tt COVID\text{-}19}$  pandemic, there were temporary

reductions in salaries and certain benefits for all employees and voluntary reductions in  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +$ 

compensation by the Board of Directors, the Chief Executive Officer and other members

of senior management. We also note the disclosure on page 120 of the Form S-4  $\,$ 

that Topgolf was permitted under the merger agreement to pay make-whole payments to

Topgolf service providers who had taken voluntary reductions in salaries in response to

the  $\overline{\text{COVID-19}}$  pandemic, including all of Topgolf  $\,$  s executive officers. Please tell us and

disclose within the footnotes of your pro forma financial statements the nature and amount  $% \left( 1\right) =\left( 1\right) +\left( 1\right)$ 

of any "temporary" expense reductions that are not reflected in the historical financial  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left$ 

statements but will resume going forward.

20. We note that the accumulated deficit, net loss before income taxes and net loss amounts

 $\,$  presented in the historical Topgolf columns of the pro forma statements are not consistent

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with its historical financial statements elsewhere in the filing. Please revise the basis of

presentation note to briefly describe the reclassifications or other adjustments made that  $\ensuremath{\mathsf{T}}$ 

resulted in these changes to the Topgolf historical financial statements, or advise us.

We remind you that the company and its management are responsible for the accuracy

and adequacy of their disclosures, notwithstanding any review, comments, action or absence of action by the staff.

Refer to Rules 460 and 461 regarding requests for acceleration. Please allow adequate

time for us to review any amendment prior to the requested effective date of the registration statement.

You may contact Andrew Blume at (202) 551-3254 or Martin James, Senior Advisor, at

(202) 551-3671 if you have questions regarding comments on the financial statements and

related matters. Please contact Geoff Kruczek at (202) 551-3641 or Jay Ingram, Legal Branch

Chief, at (202) 551-3397 with any other questions.

Sincerely,

FirstName LastNameBrian Lynch

Division of

Corporation Finance Comapany NameCALLAWAY GOLF CO

Office of

Manufacturing

December 21, 2020 Page 6 cc: Craig Garner FirstName LastName